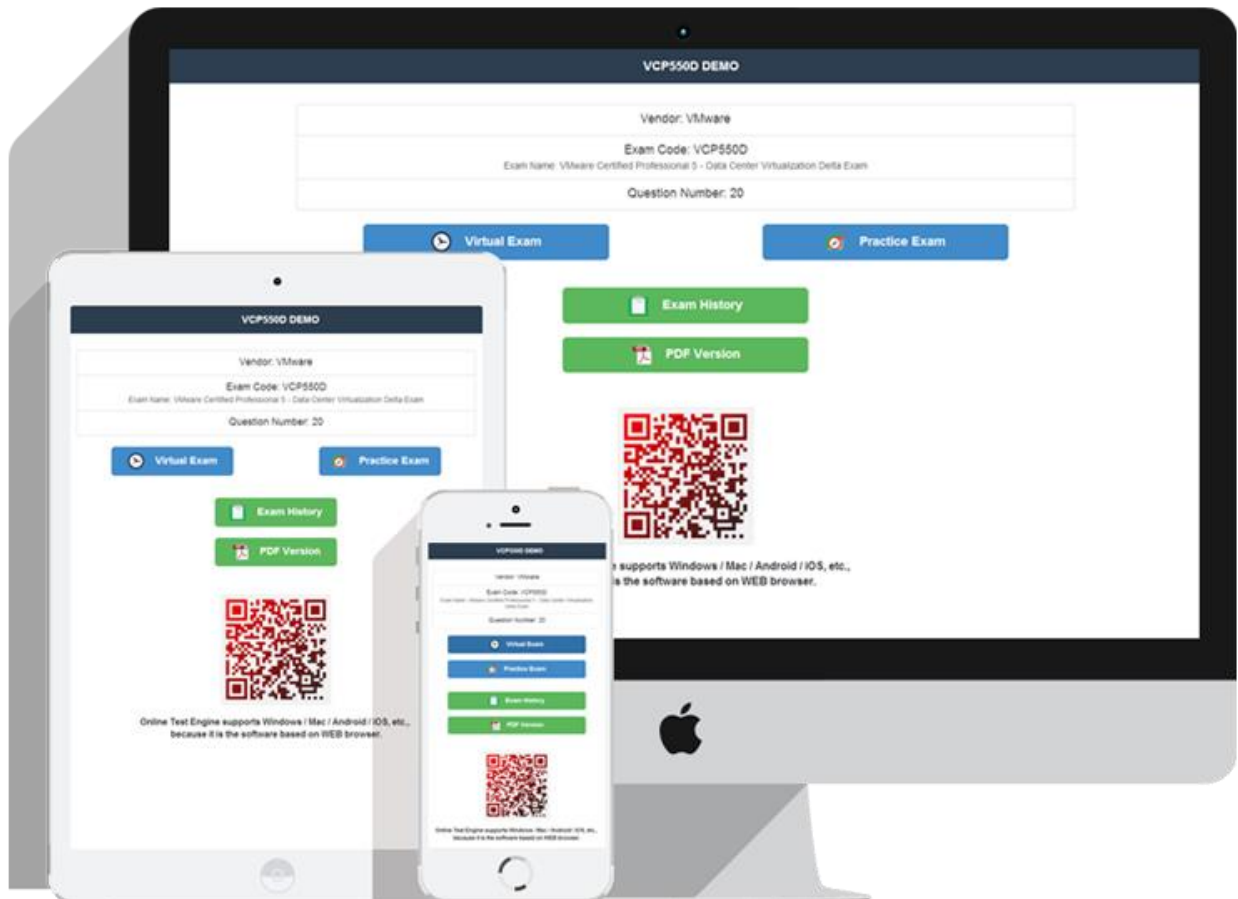


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**Exam** : **C-TB1200-10**

**Title** : SAP Certified Application  
Associate - SAP Business One  
Release 10.0

**Vendor** : SAP

**Version** : DEMO

**NO.1** A production process finishes.

What can you do to add the finished goods to inventory? Note: There are 2 correct answers to this question.

- A. Add a Receipt from Production document for the Production Order
- B. Change the Production Order status to released
- C. Close the Production Order
- D. From the contextmenu of the Production Order choose Report Completion

**Answer:** A,D

**NO.2** The accountant wants to see a breakdown of customers' balances by country in the financial reports.

How can this be set up and which report should be used?

- A. Set up a customer group for each country, and use the profit and loss report to display the breakdown by country.
- B. Set up an accounts receivable control account for each country, and use the balance sheet report.
- C. Set up a customer group for each country, and use the balance sheet report to display the breakdown by country.
- D. Set up an accounts receivable control account for each country and use the profit and loss report.

**Answer:** B

**NO.3** What payment means can be used for outgoing payments in the Payment Wizard? Note: There are 2 correct answers to this question.

- A. Credit card
- B. Checks
- C. Cash
- D. Bank transfer

**Answer:** B,D

**NO.4** What is a requirement for a profit and loss account?

- A. The balance has to be carried forward from one fiscal year to the next fiscal year.
- B. The balance has to be cleared at the end of each fiscal year.
- C. It must be set as a cash account.
- D. It must be located in the first three drawers of the chart of accounts.

**Answer:** B

**NO.5** An A/R invoice was added to the system but an inventory transaction was NOT created. What could be the reasons?

- A. The invoice is based on a delivery document
- B. The items in the invoice are missing the unit of measure group
- C. The in-stock quantity of the items falls below the minimum level
- D. The customer has exceeded their credit limit

**Answer:** A